

CERATIZIT Group and GRASCHE USA extend their working partnership

5-year contract extension

CERATIZIT Luxembourg, Mamer, Luxembourg, 18 June 2019.

During the recent LIGNA International Woodworking fair in Hanover, GRASCHE USA signed an extension to their dealer agreement which extends the working partnership with the CERATIZIT Group in total to 10 years for the distribution of knives and profile blanks in North America.

Since the launch of the collaboration in 2014, the sales for both companies have grown steadily. The close working relationship to promote the “Go Chrome” carbide grade program has been very successful, and it has now been further expanded with the addition of the new KCR18+ grade, providing a comprehensive offering suitable for all wood-processing applications. “GRASCHE USA carry an extensive local inventory of knives and profile blanks that allow their customers fast delivery times and local support to meet all customer needs,” said president and owner Richard Comer. Andreas Olthoff, Managing Director of CERATIZIT Luxembourg, thanked GRASCHE for the 5 years of service and wished them all success for future sales growth in North America.

About GRASCHE USA

GRASCHE USA is the premier U.S. manufacturer of quality custom saw bodies ready for tipping. The saw bodies are laser-cut, heat-treated, reamed, surface-ground, and hammered by expert craftsmen. Each saw is built in the U.S. with German cold-rolled saw steel using European machine and manufacturing processes to ensure the tightest tolerances possible. GRASCHE offers top-quality, exceptional customer service and rapid delivery.

Caption:

Picture 1: Richard Comer, President of GRASCHE USA (centre), signing the dealer extension joined by Andreas Olthoff, Managing Director of CERATIZIT Luxembourg (left), and Chris McKenna, Sales Director Americas.

Press contact

CERATIZIT Group
Parwez Farsan
PR & Content Manager
101, Route de Holzem
LU-8232 Mamer, Luxembourg
Tel: +352 (31) 20 85-692
parwez.farsan@ceratizit.com
www.ceratizit.com

Toolmaker Solutions by CERATIZIT – Carbide for all requirements

As the competence brand Toolmaker Solutions by CERATIZIT, we develop and manufacture innovative solutions for tool manufacturers. This includes rods and preforms for solid carbide tools as well as carbide inserts for the machining of wood, stone, metal and composite materials. An extensive range of standard tools with high availability gives our customers decisive competitive advantages in their price segment. Products not covered by the standard range, are developed by our carbide experts on an individual basis and in close collaboration with the tool manufacturers.

CERATIZIT – Passion and pioneering spirit for carbides

For over 95 years, CERATIZIT has been a pioneer developing exceptional hard material products for cutting tools and wear protection. The privately owned company, based in Mamer, Luxembourg, develops and manufactures highly specialised carbide cutting tools, inserts and rods made of hard materials as well as wear parts. We are the market leader in several wear part application areas, and successfully develop new types of carbide, cermet and ceramic grades which are used for instance in the wood and stone working industry.

With over 9,000 employees at 33 production sites and a sales network of over 50 branch offices, the Group is a global player in the carbide industry. Our international network also includes the subsidiaries KOMET, WNT, Becker Diamantwerkzeuge, and Stadler Metalle, as well as the joint venture CB-CERATIZIT. As a leader in materials technology, we continuously invest in research and development and hold over 1,000 patents. Our innovative carbide solutions are used in mechanical engineering and tool construction and many other industries including the automotive, aerospace, oil & gas and medical sectors.

We are active on the market through the seven competence brands Hard Material Solutions by CERATIZIT, Toolmaker Solutions by CERATIZIT, Tool Solutions by CERATIZIT as well as Cutting Solutions by CERATIZIT, KOMET, WNT and KLENK.